

# Guide to the 2008 limited commercial release of Roundup Ready<sup>®</sup> canola\*



In 2008 Roundup Ready canola will be released in limited commercial quantities in Victoria. There may be an opportunity to extend this limited commercial release to NSW if suitable State approvals are granted.

Monsanto has licensed 3 seed companies to incorporate the Roundup Ready trait into their canola varieties:

- Nuseed
- Pacific Seeds
- Pioneer Hi-Bred Australia

This small scale introduction of Roundup Ready canola varieties will be in limited locations, determined by variety suitability and proximity to nominated grain delivery locations

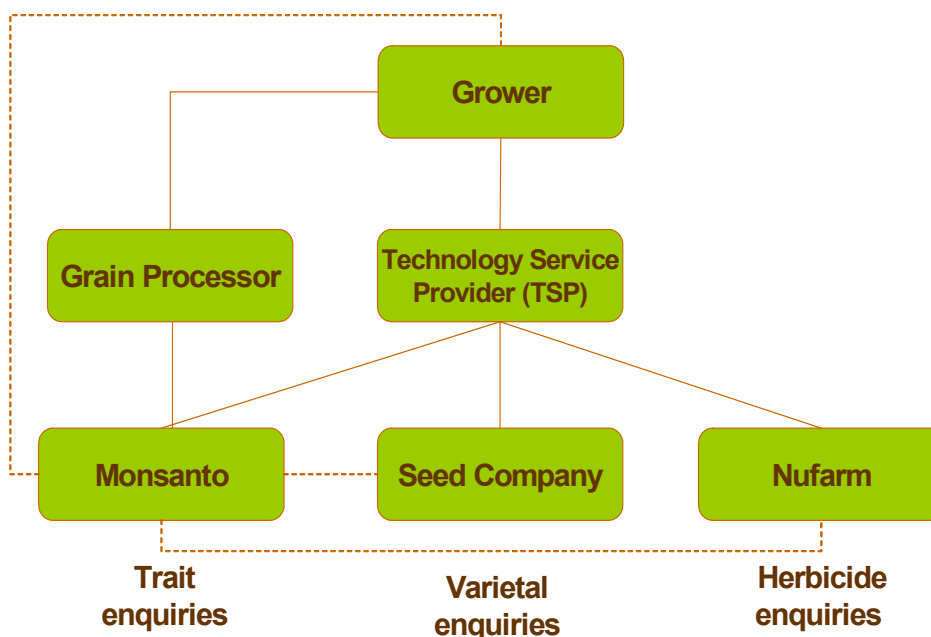
## Accessing Roundup Ready<sup>®</sup> canola

Growers will access Roundup Ready technology through rural distribution outlets who hold Technology Service Provider (TSP) agreements with Monsanto. In most cases a TSP will be able to offer growers seed and herbicide as well as the appropriate technology licences.

Given the small area and number of growers in 2008, a limited number of TSP locations have been identified in the regions where Roundup Ready canola is to be grown.

Grain delivery points have also been identified in the appropriate regions and growers will be required to deliver all of their Roundup Ready canola grain to these points.

As they do now, growers will have a contractual arrangement with a grain handler.



## Technology pricing

The Technology fee has been split into two parts and focuses on sharing the seasonal risk and the technology value with growers:

1. Upfront stewardship fee
  - A flat, non-refundable fee per property to cover the costs of training & accrediting growers and agronomists and conducting stewardship activities such as on-farm audits.
  - The stewardship fee has been determined to be \$1,000 a property. There will be a 50% discount in the 2008 limited release of Roundup Ready canola. This will be paid through the TSP.

\* Subject to contractual agreements

## 2. Grain technology fee

- A fee based on the amount of grain produced, reducing the production risk for growers, particularly in an environment where varying climatic conditions can impact heavily on yield
- There will be a discounted introductory fee of \$10.20 per tonne of grain delivered for 2008 growers.

***In order to plant Roundup Ready® canola growers will be asked to review and sign two documents prior to purchasing seed:***

- A License and Stewardship Agreement : An agreement outlining in detail the stewardship and commercial obligations to be adhered to in dealings with Roundup Ready canola
- The Technology User Agreement (TUA): An agreement capturing specific planting details and intentions eg. the area & varieties to be planted.

Prior to signing a TUA, a grower must successfully complete a Monsanto Roundup Ready canola accreditation course

The course will cover details on agronomic management, stewardship obligations and upon completion growers will receive the following:

- A Roundup Ready canola technical manual
- The Paddock Risk Assessment Management Option Guide (PRAMOG®) spreadsheet tool
- A certificate of completion.

Copies of the LSA and TUA will also be available should growers wish to review them.

***When completing the TUA sign-up process the grower must provide the TSP with:***

- a copy of their accreditation certificate
- the score results from PRAMOG
- a signed copy of the Roundup Ready canola License and Stewardship Agreement to confirm they will adhere to commercial and stewardship conditions of use

A grower must provide the following information to complete the TUA sign up:

- Their trading name and farm details, including ABN
- National grower registration number/s
- Grower contact details
- PRAMOG Score
- Details of planting intentions – area (Ha) of each seed variety

***Upon executing / signing a TUA, a grower has agreed to adhere to all of the Roundup Ready canola terms and conditions of use outlined in the License and Stewardship Agreement.***

- Note that two TUA's need to be signed and the TSP will return both to Monsanto for signature, upon which time one will be returned to the grower & one will be retained by Monsanto for their records.

NB: A TUA can only be signed / executed with a Monsanto licensed TSP.

## **Planting Roundup Ready canola**

A grower is able to take possession of seed as soon as the TUA has been signed / executed with the TSP. Growers will need to contact the seed company representatives to discuss selection of suitable varieties and availability.

Seed sales will be carefully monitored and systems put into place to ensure farmers are both trained and comply with the stewardship requirements in the OGTR license.

On farm auditing and monitoring of the arrangements will be undertaken by Monsanto and the authorised TSP.